



It's time ...

The Mike Ferry
Organization

FOCUS:

The Mike Ferry Organization is proud to bring you an original program for 2009 ... How to Show and Close Buyers! We are very excited to provide this One Day program, geared toward teaching you how to show buyers the properties they're looking for and get a signed contract! Now it's time to FOCUS on learning how you can do this in one week, and we can show you how!

How to Show and Close Buyers Includes:

- Prospecting techniques for Buyers
- How to efficiently pre-qualify Buyers
- Handling Buyer objections
- Establishing standards with Buyers
- How to effectively show property

(800) 448-0647

www.mikeferry.com

In One Day we will maximize your potential and give you the skills to sell your Buyers today! We can show you what to do to generate immediate results! Come see just how powerful One Day can be!

**ONE DAY
EVENT**